OFFICE OF THE SECRETARY

THIRTEENTH CONGRESS OF THE REPUBLIC
OF THE PHILIPPINES
First Regular Session

'04 JUN 30 P3:27

SENATE

RECEIVED BY

s. No 263

Introduced by Senator S. R. Osmeña III

## **EXPLANATORY NOTE**

It has been thirteen years since the Magna Carta for Small Enterprises was enacted and four years when amendments were passed into law, and yet, the problems of small and medium enterprises (SMEs) have not been fully addressed. Limited capital and access to financing, slow adoption of new technology, increased competition from imported products, inadequate market information, high cost of doing business and lack of infrastructure still hound our entrepreneurs.

Notably, SMEs are the country's new source of competitive advantage as it spur entrepreneurial activity and contribute to capital investment and productivity growth. SMEs require swift and efficient delivery of services to stay competitive in a fast changing world. This is particularly true when rapid advances in information and communication technologies have created a new wave of industrial revolutions which practically rendered geographical considerations a thing in the past, forcing SMEs to adapt quickly lest they be eased out of the competition.

While Congress, by virtue of R.A. No. 6977 as amended by R.A. No. 8289, created the Small Business Guarantee and Finance Corporation (SBGFC) to source and adopt development initiatives for globally competitive SMEs in terms of finance, technology, production management and business linkage, various SME problems remain unattended. This may be attributed to the mandate of SBGFC to support SMEs through the provision and promotion of various alternative modes of financing which limits the said agency to concentrate its programs on providing access to credit.

Financing of SMEs is a vital issue that must be addressed but there are other equally significant concerns that must be responded to by the government. It is imperative that SMEs are provided with the necessary support in such other areas as training, infrastructure and information services.

R.A. No. 6977, as amended, is a step in the right direction in that it recognizes the important role SMEs play in the Philippine economy and the need to encourage their growth. What is now required is the establishment of an organization with the flexibility to implement much needed reforms. An organization that clearly has the mandate, personnel and financial resources to promote structural modernization and upgrading of SMEs, enhance their capacity to develop technology, assist SMEs in marketing, and help them train human resources.

The Philippine Small Business Corporation (PSBC) is envisioned to take on this role. By expanding the mandate of the present SBGFC, the proposed PSBC is expected to oversee the implementation of SME programs jointly developed by government and the private sector.

SMEs create employment opportunities for the informal sector, generating livelihood activities, increasing incomes and consequently, decreasing poverty. SMEs also bring about rural industrialization through the development and decentralization of industries. Our SMEs need all the assistance they can get in order to achieve global competitiveness. Let us bank on the entrepreneurial spirit of Filipinos and help them propel the country's development.

In view of the foregoing, approval of this bill is earnestly requested.

SERGIO OSMEÑA III

Senator

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## **AN ACT**

FURTHER PROMOTING THE DEVELOPMENT OF SMALL AND MEDIUM ENTERPRISES AMENDING FOR THIS PURPOSE REPUBLIC ACT 6977, AS AMENDED, OTHERWISE KNOWN AS THE MAGNA CARTA FOR SMALL ENTERPRISES

Be it enacted by the Senate and the House of Representatives of the Republic of the Philippines in Congress assembled:

SECTION 1. Section 10 of Republic Act No. 6977, as amended, is hereby

amended to read as follows:

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"Sec. 10. Rationalization of Existing Small and Medium Enterprise Programs and Agencies. — The Council shall conduct continuing review of government programs for small and medium enterprises and submit to Congress and the President a report thereon together with its policy recommendations.

[The President is hereby also empowered to establish a small and medium enterprise promotion body which shall be the principal government agency that will formulate, implement, coordinate and monitor all non-financing government programs, including fee-based services, to support and promote micro, small and medium enterprises. It shall be attached to the Department of Trade and Industry and shall be under the policy, program and administrative supervision of the SMED Council. The said office shall receive no less than fifty percent (50%) of the assets, and budgetary allocations of the agencies for promotion,

development and financing of small and medium enterprises that may be henceforth dissolved and/or abolished and absorbed, incorporated and integrated into the SMED Council.]

SEC. 2. Section 11 of the same Act is hereby amended to read as follows:

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Creation of [ Small Business Guarantee and Finance "Sec. 11. Corporation | PHILIPPINE SMALL BUSINESS CORPORATION. — There is hereby created a body corporate to be known as the [Small Business Guarantee and Finance Corporation | PHILIPPINE SMALL BUSINESS CORPORATION, hereinafter referred to as [ SBGFC ] PSBC, which shall [ source and adopt development initiatives for globally competitive small and medium enterprises in terms of finance, technology, production, management and business linkages, and provide, promote, develop and widen in both scope and service reach various alternative modes of financing for small and medium enterprises, including but not limited to, direct and indirect project lending venture capital, financial leasing, secondary mortgage and/or rediscounting of loan papers to small businesses, secondary/regional stock markets: Provided, That crop production financing shall not be serviced by the Corporation ] BE RESPONSIBILITY OF THE PRIMARY CHARGED WITH IMPLEMENTING COMPREHENSIVE POLICIES AND PROGRAMS TO ASSIST SMALL AND MEDIUM ENTERPRISES IN THE AREAS OF FINANCE, INFORMATION SERVICES, TECHNOLOGY TRAINING AND MARKETING.

[ "The Corporation shall guarantee loans obtained by qualified small and medium enterprises, local and/or regional associations' small enterprises and industries, private voluntary organizations and/or cooperatives, under such terms and conditions adopted by its Board. It may guarantee loans up to one hundred percent (100%). It may also

provide second level guarantee (i.e., reinsurance) on the credit and/or investment guarantees made by credit guarantee associations and other institutions in support of small entrepreneurs.

22.

"The Corporation shall become liable under its guarantees upon proof that the loan has become past due under such terms and guidelines adopted by its Board and printed on the contract of guarantee.

"The Small Business Guarantee and Finance Corporation shall:

- "a) be attached to the Department of Trade and Industry and shall be under the policy, program and administrative supervision of the SMED Council;
- "b) have its principal place of business in Metro Manila and endeavor to have one or more branch offices in every province of the country;
- "c) exercise all the general powers conferred by law upon corporations under the Corporation Code as are incidental or conducive to the attainment of the objectives of this Act;
- "d) have a board of directors upon which the powers of the Corporation shall be vested, to be composed of nine (9) members including:
- "1) three (3) members from the private sector appointed by the President upon recommendation of the SMED Council and from among whom the Chairman of the Board shall be appointed by the President to serve on a full-time basis;
- "2) the Secretary of Trade and Industry or his Undersecretary; and
- "3) a representative from each of the five (5) government financial institutions mandated in this Act to provide the initial capital of the Corporation, who shall be designated, under guidelines agreed upon by the Board Chairmen of said institutions;
- "e) notwithstanding the provisions of Republic Act No. 6758, and Compensation Circular No. 10, series of 1989 issued by the Department

of Budget and Management, the Board of Directors of SBGFC shall have
the authority to extend to the employees and personnel thereof the
allowance and fringe benefits similar to those extended to and currently
enjoyed by the employees and personnel of other government financial
institutions. ]"

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SEC. 3. Two new sections are hereby added after Section 11 of the same

Act, as amended, to read as follows:

"SEC. 11-A. POWERS AND FUNCTIONS. – THE CORPORATION SHALL HAVE THE FOLLOWING POWERS AND FUNCTIONS:

- SOURCE AND ADOPT DEVELOPMENT INITIATIVES FOR GLOBALLY COMPETITIVE SMALL AND **MEDIUM ENTERPRISES** IN TERMS OF FINANCE, TECHNOLOGY, PRODUCTION, MANAGEMENT AND BUSINESS LINKAGES, AND PROVIDE, PROMOTE, DEVELOP AND WIDEN IN BOTH SCOPE AND SERVICE REACH VARIOUS ALTERNATIVE FINANCING FOR SMALL AND MODES OF MEDIUM ENTERPRISES, INCLUDING BUT NOT LIMITED TO, DIRECT AND INDIRECT PROJECT LENDING, VENTURE CAPITAL, FINANCIAL LEASING, SECONDARY MORTGAGE, AND/OR REDISCOUNTING OF LOAN PAPERS TO SMALL BUSINESS, SECONDARY REGIONAL STOCK MARKETS: PROVIDED, THAT CROP PRODUCTION FINANCING SHALL NOT BE SERVICED BY THE CORPORATION:
- (B) GUARANTEE LOANS OBTAINED BY QUALIFIED SMALL AND
  MEDIUM ENTERPRISES, LOCAL AND/OR REGIONAL
  ASSOCIATION'S SMALL ENTERPRISES AND INDUSTRIES,
  PRIVATE VOLUNTARY ORGANIZATIONS AND/OR
  COOPERATIVES, UNDER SUCH TERMS AND CONDITIONS
  ADOPTED BY ITS BOARD. IT MAY GUARANTEE LOANS UP

1		TO ONE HUNDRED (100%). IT MAY ALSO PROVIDE SECOND
2		LEVEL GUARANTEE (i.e. REINSURANCE) ON THE CREDIT
3		AND/OR INVESTMENT GUARANTEES MADE BY CREDIT
4		GUARANTEE ASSOCIATIONS AND OTHER INSTITUTIONS IN
5		SUPPORT OF SMALL ENTREPRENEURS;
6	(C)	PROVIDE CONSULTANCY AND ADVISORY SERVICES IN THE
7		AREA OF FINANCING AND IMPROVE SME'S MANAGEMENT
8		STRUCTURE AND TO ASSIST SMEs IN ADAPTING TO THE
9		CHANGING ENVIRONMENT;
10	(D)	OFFER TRAINING PROGRAMS TO SMEs AND TO
11		GOVERNMENT AND OTHER ORGANIZATIONS IN CHARGE OF
12		PROVIDING GUIDANCE TO SMEs;
13	(E)	PROVIDE SMEs WITH UP-TO-DATE, TIMELY AND RELEVANT
14		MARKET INFORMATION;
15	(F)	ASSIST IN THE DEVELOPMENT OF MACHINERY AND
16		EQUIPMENT THAT IS ESSENTIAL TO SMEs IN THEIR
17		EFFORTS TO OVERCOME LABOR SHORTAGE, RATIONALIZE
18		AND AUTOMATE PRODUCTION PROCESS OR TO PROTECT
19		THE ENVIRONMENT;
20	(G)	DEVELOP SME'S ABILITY TO UTILIZE INFORMATION
21		TECHNOLOGY;
22	(H)	FACILITATE INTERNATIONALIZATION OF SMEs BY
23		PROVIDING ASSISTANCE AND ADVICE IN ACTIVITIES SUCH
24		AS, BUT NOT LIMITED TO, THE ESTABLISHMENT OF A
25		CORPORATION, SELECTION OF OVERSEAS PARTNERS
26		JOINT VENTURE AND OTHER SIMILAR BUSINESS TIE-UPS;
27	(1)	SET-UP MUTUAL RELIEF SYSTEM FUNDS THROUGH
28		SUBSCRIBER CONTRIBUTIONS TO SUPPORT INDIVIDUAL

1		BUSINESS AND CORPORATE OFFICES WHO RETIRE, GO
2		OUT OF BUSINESS OR TO PREVENT BANKCRUPTCIES;
3	(J)	COMPILE AND INTEGRATE STATISTICAL DATABANK ON
4		PHILIPPINE SMEs;
5	(K)	SET-UP AND ORGANIZA FIELD OFFICES (SME CENTERS) TO
6		PROVIDE SMEs IN THE REGIONS EASIER ACCESS TO
7		SERVICES SUCH AS, BUT NOT LIMITED TO, THE
8		FOLLOWING:
9		i. ACCEPT AND ACT ON ALL REGISTRATION APPLICATIONS
10		OF SMEs;
11.		ii. PROVIDE ENTREPRENEUR AND ASPIRING
12		ENTREPRENEURS WITH ALL THE NECESSARY
13		GOVERNMENT SUPPORT FOR REGISTRATION UP TO THE
14		LAST REQUIREMENT NEEDED IN SETTING UP A
15		BUSINESS, THEREBY FACILITATING THE PROCESSING
16		OF ALL DOCUMENTARY REQUIREMENTS FOR THE
17		ESTABLISHMENT OF BUSINESS ENTERPRISES IN THE
18		COUNTRY;
19		iii. PROVIDE ALL INFORMATION AND REFERRAL SERVICES
20		IT SHALL DEEM NECESSARY OR ESSENTIAL TO THE
21		DEVELOPMENT AND PROMOTION OF SMEs;
22		iv. ESTABLISH A DATABANK WHICH SHALL BE THE SOURCE
23		OF ALL INFORMATION NECESSARY FOR PROJECT
24		MONITORING, RESEARCH AND INFORMATION
25		DISSEMINATION;
26		v. PROVIDE LOCAL AND INTERNATIONAL NETWORK AND
27		LINKAGES FOR SME DEVEL ORMENT.

1		VI. SUPPLY INFORMATION AND SERVICES IN TRAINING
2		FINANCING, MARKETING AND TECHNOLOGY TRANSFER
3		TO SMEs;
4		vii. CONDUCT OTHER PROGRAM OR PROJECTS FOR
5		ENTREPRENEURIAL DEVELOPMENT IN THEIR
6		RESPECTIVE AREAS."
7	"SEC	. 11 - B. CORPORATE STRUCTURE AND POWERS. THE
8	PHIL	IPPINE SMALL BUSINESS CORPORATION (PSBC) SHALL:
9	(A)	BE ATTACHED TO THE DEPARTMENT OF TRADE AND
10		INDUSTRYAND SHALL BE UNDER THE POLICY, PROGRAM
11		AND ADMINISTRATIVE SUPERVISION OF THE SMED
12		COUNCIL;
13	(B)	HAVE ITS PRINCIPAL PLACE OF BUSINESS IN METRO
14		MANILA AND ENDEAVOR TO HAVE ONE OR MORE BRANCH
15		OFFICES IN EVERY PROVINCE OF THE COUNTRY;
16	(C)	EXERCISE ALL THE GENERAL POWERS CONFERRED BY
17		LAW UPON CORPORATIONS UNDER THE CORPORATION
18		CODE AS ARE INCIDENTAL OR CONDUCIVE TO THE
19		ATTAINMENT OF THE OBJECTIVES OF THIS ACT;
20	(D)	HAVE A BOARD OF DIRECTORS UPON WHICH THE POWERS
21		OF THE CORPORATION SHALL BE VESTED, TO BE
22		COMPOSED OF ELEVEN (11) MEMBERS INCLUDING:
23		i) FIVE (5) MEMBERS FROM THE PRIVATE SECTOR
24		APPOINTED BY THE PRESIDENT UPON
25		RECOMMENDATION OF THE SMED COUNCIL AND
26		FROM AMONG WHOM THE CHAIRMAN OF THE BOARD
27		SHALL BE APPOINTED BY THE PRESIDENT TO SERVE
28		ON A FULL TIME BASIS;

ii)	THE S	ECRETARY	OF	TRADE	AND	INDUSTRY	OR	HIS
	UNDEF	RSECRETAR	Υ; Α	ND				

iii) A REPRESENTATIVE EACH OF THE FIVE (5)
GOVERNMENT FINANCIAL INSTITUTIONS MANDATED
IN THIS ACT TO PROVIDE INITIAL CAPITAL OF THE
CORPORATION, WHO SHALL BE DESIGNATED, UNDER
GUIDELINES AGREED UPON BY THE BOARD
CHAIRMEN OF SAID INSTITUTIONS.

(E) NOTWITHSTANDING THE PROVISIONS OF REPUBLIC ACT NO. 6758, AND COMPENSATION CIRCULAR NO. 10, SERIES OF 1989 ISSUED BY THE DEPARTMENT OF BUDGET AND MANAGEMENT, THE BOARD OF DIRECTORS OF PSBC SHALL HAVE THE AUTHORITY TO EXTEND TO THE EMPLOYEES AND PERSONNEL THEREOF THE ALLOWANCE AND FRINGE BENEFITS SIMILAR TO THOSE EXTENDED TO AND CURRENTLY ENJOYED BY THE EMPLOYEES AND PERSONNEL OF OTHER GOVERNMENT FINANCIAL INSTITUTIONS.

SEC. 4. Transitory Provision. All real and personal assets and properties, including liabilities, which upon the effectivity of this Act are vested in, pertaining to and owned by the Small Business Guarantee and Finance Corporation (SBGFC) are hereby transferred to the Philippine Small Business Corporation (PSBC). All contracts, records, and documents pertaining to the operations of SBGFC are likewise transferred to the corporation.

SEC. 5. Separability Clause. If, for any reason, any section or provision of this Act is declared to be unlawful or unconstitutional, the other provisions of this Act shall remain valid.

- SEC. 6. Effectivity. This Act shall take effect fifteen (15) days after its
- publication in the Official Gazette or in at least two (2) newspapers of general
- 3 circulation whichever comes earlier.
- 4 Approved,